

**EXAMINATION CONTENT OUTLINES**

**BUSINESS & LAW EXAMINATION (FORMERLY  
GENERAL CONTRACTOR EXAMINATION)**

(Required of all general contractors)

# of Questions	Minimum Passing Score	Time Allowed
50	70%	120 Minutes

**CONTENT OUTLINE**

Subject Area	# of Items
Licensing	8
Estimating and Bidding	5
Liens	2
Financial	5
Payroll and Taxes	6
Personnel and Labor	5
Project Management	3
Contracts	6
Business Organization	2
Risk Management	4
Safety Recordkeeping and Environmental	4

**REFERENCE LIST**

The reference material listed below was used to prepare the questions for this examination. The examination may also contain questions based on trade knowledge or general industry practices. **Except for Code books**, you can base your answers on later editions of references as they become available. For Code questions, the examinations will be based **only** on the edition of the Code book that is listed.

Candidates may use a silent, nonprinting, non-programmable calculator in the examination center.

This examination is OPEN BOOK.

*The following reference material is allowed in the examination center:*

- NASCLA Contractors Guide to Business Law and Project Management, Alabama - 3<sup>rd</sup> edition. National Association of State Contractors Licensing Agencies (NASCLA), 23309 N. 17th Dr., Phoenix, AZ 85027, (623) 587-9354, Fax (623) 587-9625, [www.nascla.org](http://www.nascla.org)

Reference material may be highlighted, underlined, and/or indexed. They must be otherwise unmarked (not written in) and may not contain additional papers (loose or attached). **THESE REFERENCES WILL NOT BE AVAILABLE IN THE EXAMINATION CENTER.** References may be tabbed/indexed with permanent tabs only. Temporary tabs, such as Post-It notes, are not allowed and must be removed from the reference before the exam will begin.

**NASCLA-ACCREDITED EXAMINATION -  
COMMERCIAL GENERAL BUILDING CONTRACTOR**

The NASCLA Accredited Examination Program was designed to assist contractors who wish to be licensed in multiple jurisdictions by offering a streamlined test taking option for the trade portion of the contractor examination. The *NASCLA Accredited Examination for Commercial General Building Contractors* was designed to assist candidates applying within individual state agencies for the general commercial building contractor classification or similar to.

Candidates who take and pass the NASCLA Accredited Examination can access NASCLA's National Examination Database (NED) located on <https://ned.nascla.org> to electronically send their transcripts to jurisdictions that accept the examination in lieu of their state specific trade portion, thereby reducing redundant licensing requirements. Candidates are expected to follow individual state agency applications to become licensed, in addition to taking a business and law examination, etc. If you are unsure if this examination will meet your specific license requirements in a participating state agency, please contact the state agency directly to confirm. A complete list of participating state agencies can be found on NASCLA's website by visiting: [www.nascla.org/page/ParticipatingStateAg](http://www.nascla.org/page/ParticipatingStateAg)

For questions regarding the examination, please contact NASCLA via email to [info@nascla.org](mailto:info@nascla.org) or by phone at (623) 587-9354.

# of Questions	Minimum Passing Score	Time Allowed
115	81	330 Minutes

**CONTENT OUTLINE**

Subject Area	# of Items
Planning and Estimating	21
Financial and Project Management	21
Safety	19
Site Construction	15
Concrete	8
Masonry	3
Metals	5
Wood Foundations and Framing	5
Thermal Moisture Protection	4
Doors, Windows, and Glazing	5
Finishes	7
Specialty Equipment and Conveyance Systems	2

**EXPERIMENTAL QUESTIONS**

In addition to the number of examination items specified, 10 non-scored "experimental" questions will be administered to candidates during the examinations. **These questions will not be scored and the time taken to answer them will not count against examination time.** The administration of such non-scored experimental questions is an essential step in developing future licensing examinations.

